

Jellyfish is a single tool to manage your customers and orders. Connecting you to your customers in real-time.



## Supplier Reps

- Jellyfish's increased efficiency and accuracy will reduce your reps administrative workload so they can spend more time with your customers generating revenue. Reports on best-sellers, etc. are included to help reps increase sales.
- Direct communication to your customer base in one app.
- Reduce ordering mistakes with no more missed phone calls and garbled voicemails, text messages that don't get replies, or emails sitting in spam folders.
- Reps will have total visibility and increased accountability for all of the orders they receive directly from their customers through this app.
- Reps will approve and reject orders or message their customers right from their phone.
- Approved orders are immediately visible to the back office/warehouse for processing.

## Supplier Owners, Admin, and Managers

- Manage multiple Distribution Centers from the web app.
- Select the states your Distribution Centers cover.
- Manage your employees by Distribution Center.
- Each Distribution Center can have multiple item catalogs.
- Manage your reps by Sales Division.
- Manage customers by Distribution Center, view contact information and set negotiated pricing.
- Update your customer's pricing in real time.
- Create custom or proprietary items on a per-customer basis.
- Provide your customers with one of the best ordering systems available, for free.
- Current and potential retailers have access to your entire product catalog by searching for your business name or items in Jellyfish.
- Print out approved orders for picking in your warehouse.
- View reports on which customers purchase the most by dollar volume or quantity.

## Other

- Apps for Apple and Android with web-based on Desktop.
- Integration with accounting and POS systems.
- Jellyfish CSRs are available for uploading your items, customers and order guides.

## Common Concerns and Objections

### Will all customers see my best pricing?

No! Customers will either see your list price or their privately negotiated price.

### Will all my competitors be in Jellyfish and will my customers be able to easily switch to a competitor?

Your competitors may be in Jellyfish. We provide the retailer with a single ordering system to order from all their suppliers. But, the customer still needs to request an account with a new supplier before they can place an order with them in Jellyfish.

### I already have a CRM.

Most CRMs only do a portion of what Jellyfish does. Jellyfish manages your item catalog, sales divisions, negotiated pricing, reps, customers, and what orders flow where. We are a very specialized CRM for suppliers.

Visit [orderjelly.com](http://orderjelly.com)